

Treasurer's Report for the year ended July 31, 2020

Annual General Meeting - Wednesday October 7th, 2020

NOTES:

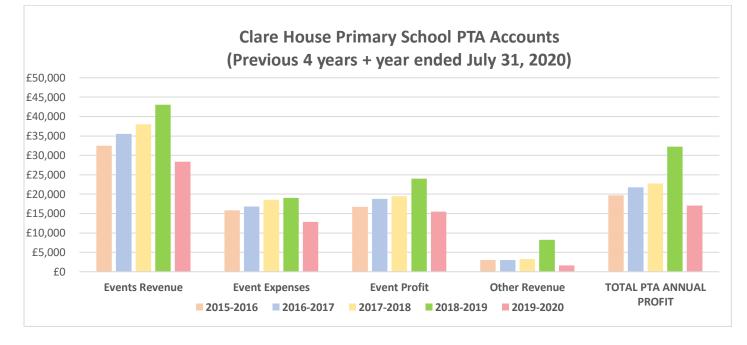
- The accounts are being reviewed and independently examined by a qualified Accountant who has given this service for free (Clare House parent)
- Gift Aid has not been completed yet for 2019/20 and will be added to the accounts once finalised and submitted to HMRC. Estimate for Gift Aid is **£0.1K**
- All figures (unless explicit) are shown in this report to the nearest thousand
- This year will be remembered for the unfortunate impact that COVID-19 has had on the world, and the PTA profits

ANNUAL REPORT:

Summary:

- Total PTA Events Revenue for the year was £28k, down £15K from the previous year (£43k in 2018-2019)
- Total PTA Events Expenses for the year was £13K, down £6k from the previous year (£19K)
- Total Events Profit for the year was £16K, a decrease of £8k from the previous year (£24K)
- **Total Other Revenue**, so income from other donations, was significantly down versus last year. Other revenue amounted to **£2K**, down from **£8K** the previous year. The 2018-2019 figures were skewed by a **£6K** employer donation which was no longer possible to receive in the 2019-2020 financial year
 - Regular Giving **£1.6k**, up £200 from last year (£1.4K)
- <u>Total PTA Annual Profit</u> (so profit from PTA run events plus other donations) for the year ended July 31,2020 amounted to a <u>£17K</u>, down £15K from the previous year's profit of (£32K).
- The main drivers for the significant decrease in profits this year are:
 - -£6k employer contribution
 - **-£1k** profit on the Christmas Fair **Plus the COVID-19 impact**:
 - Summer Fair cancelled last year's profit for the summer fair was **£7k**
 - Ice cream sales suspended profits down -£1.5k
 - Gingo (Gin-Bingo) night cancelled expected profit would have been **£1K**
- Which totals approximately -£16-17K lost profits versus last year
 - The decrease in profit was mitigated by the introduction of a new event PTA Ping Pong Nights
 - Profit from two Ping Pong Nights after the purchase of equipment was **£1.5k** (a third event planned for May 2020 was cancelled due to COVID-19)
 - A special mention my 5-a-side football friends, and a number of the dads of class 2E, who responded to my request to help contribute funds to purchase 3 table tennis tables that enabled the PTA to get this event up and running. With the PTA only having to buy 1 table of the 4 used at events. THANK YOU!
- The PTA also benefitted immensely by a parent in class 2E who kindly donated a number of **Google phones** and electronic note pads which were used in various raffles to generate profits of **£1.5K.** THANK YOU!





Bank Account Balance:

- The bank balance remains healthy at the end of the financial year July 31, 2020
- Total Cash at Bank = £25,401.56. Made up of the following:

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0	Main Bank Account Balance =	£4K	(Actual fig £4,089.82. Opening balance was £2k)
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Savings "Reserve" Account Balance = £20K (Actual fig £19,830.08
Regular Giving Account Balance = £1K (Actual fig £1,481.66.

(Actual fig **£19,830.08**. Opening balance was £22k) (Actual fig **£1,481.66**. Opening balance was £1k)

- The bank account balances will be used to fund the following PTA upcoming events during 2020/21:
 - **Funding requests** from Clare House Primary School for the year 2020/21 which have been approved by the Committee as follows:
 - **£12.8K** for the Music Programme
 - Other events that are normally funded by the PTA (swimming lessons/coaches, Sports Day etc.) will all depend on the ongoing impact of COVID-19

Annual Revenue Breakdown:

- The total revenue generated for the financial and school year was £30K (down £21k, from £51K last year).
- **£30k** revenue includes all revenue generated from:
 - o PTA Events £28k
 - One off parent donation **£50**
 - Regular Giving £1.5k

Annual Expenditure:

- Total expenditure for the year to host all PTA events was **£13k** (down **£6k**, from **£19k** last year).
- The main events where this expenditure occurred was:
 - Christmas Fair (£9k)
 - Ping Pong Nights (£0.7K) includes the purchases of one table tennis table and equipment

Most Profitable PTA Events (where profit is above £1k):

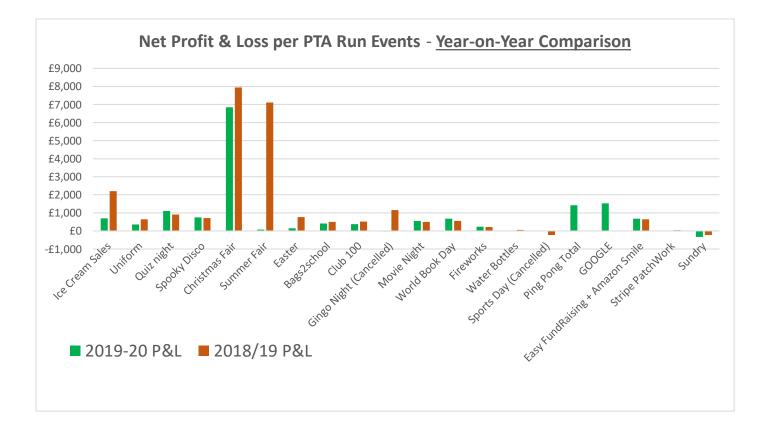
- 1. £6.8K Christmas Fair
- 2. **£1.5K** Ping Pong Nights
- 3. **£1.5K** GOOGLE Prize Raffles
- 4. £1.1K Quiz Night



Net Profit:

 PTA Net Profit from events and <u>before</u> donations to the school is an amazing £16k. This is broken down into the following events (also includes the comparison to last year 2019-2019)

PTA RUN EVENTS	Revenue	Expenses	Net P&L	2018/19 P&L	Yearly P&L Diff %
Ice Cream Sales	1,134	446	688	2,201	- 69 %
Uniform	353	0	353	642	-45%
Quiz night	1,520	410	1,110	912	22%
Spooky Disco	1,184	436	748	709	5%
Christmas Fair	15,863	9,015	6,848	7,942	-14%
Summer Fair	69	0	69	7,107	- 99 %
Easter	241	102	139	773	- 82 %
Bags2school	414	0	414	496	-17%
Club 100	651	267	385	521	- 26 %
Gingo Night (Cancelled)	0	25	-25	1,163	-102%
Movie Night	786	225	561	495	13%
World Book Day	866	187	678	554	22%
Fireworks	823	583	240	214	12%
Water Bottles	16	0	16	60	-73%
Sports Day (Cancelled)	0	0	0	-232	100%
Ping Pong Total	2,093	625	1,468	0	100%
GOOGLE	1,532	9	1,523	0	100%
Easy FundRaising + Amazon Smile	670	0	670	644	4%
Stripe PatchWork	0	0	0	38	-100%
Sundry	139	468	-329	-225	-46%
TOTAL	28,354	12,799	15,555	24,014	-35%





• PTA Net Profit from events *including* donations received was <u>£17k</u>. This is the above profit from PTA run events (£16K), plus the following:

OTHER DONATIONS RECEIVED	Revenue	Expenses	Net Profit/Loss	2018/19 P&L	Yearly P&L Diff %
Employer Company Donation	0	0	0	5,921	-100%
One off Parent Donations	50	0	50	350	- 86 %
HMRC Gift Aid	TBC	0	TBC	TBC	-
Other	0	0	0	147	-100%
Bank Interest (received)	34	0	34	16	113%
Bank Charges (See Sundry)	0	15	-15	17	-188%
Regular Giving Received	1,514	0	1,514	1,433	6%
TOTAL	1,598	15	1,583	7,884	-80%

Balance Sheet:

Current Assets

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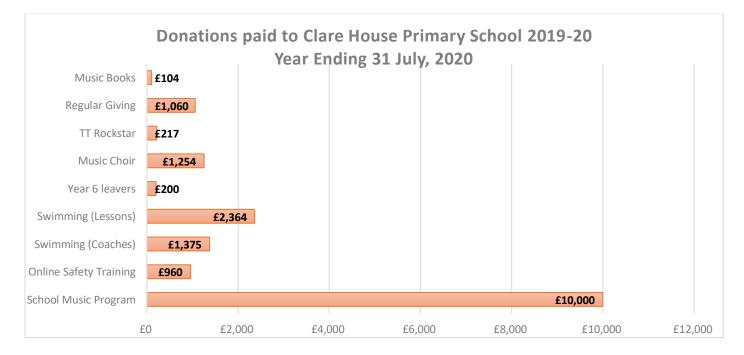
- o Google merchandise from the previous year's balance sheet has been used at events during the year
 - Other current assets at year-end include:
 - £0.4K Stock in hand
 - £0.1K Sainsburys Gift Voucher
 - **£0.1K** Estimate for Gift Aid (to be received)

• Current Liabilities

- Current liabilities at year end amounted to £0.1K
 - **£0.1K** was a donation to the school for Music Books that was only invoiced after the financial year end (this has paid to the school in September 2020)

Donations to the School:

- Total donations made to Clare House Primary School during the year 2019/20 amounted to **£18k** (down **£1k**, from **£19k** last year). The reduction was mainly due to cancelled events due to COVID-19 such as Sports Day
 - The donations breakdown to Clare House Primary School can be seen in the bar chart below:
 - The Music Programme was the highest donation made to the school at **£10K** (57% of all donations)





THANK YOU:

- 2019/20 started off amazingly well with a new Chair, Silvia Montanari. With the PTA events P&L rising at several events including: Quiz Night, Spooky Disco, Fireworks, Movie Night and World Book Day
- The new **Ping Pong nights** were well received and started to draw a crowd of dads, mums, carers and friends that have not have previously been to PTA events
- Unfortunately (due to COVID-19), PTA events ceased at the start of 2020 with the main **Summer Fair** which usually generates one of the biggest profits for the PTA cancelled
- This has resulted in a significant **decline in profits** for the past year in comparison to previous years
- Thanks to Silvia for stepping up and taking the role of Chair during the last year, your knowledge and support has helped the PTA achieve a <u>very respectable £17K profit</u> during what is probably the hardest year experienced by the PTA for a long time due to COVID-19
- **Thanks to Caroline** who has been instrumental in setting up the PTA Events website streamlining the purchase process where the Movie Night sold out within hours
- Thank you to everyone who helped during 2019/20 and contributing to bringing in an amazing amount of profit despite the setback!
- Thanks to all the husbands and wives of the PTA members for supporting the PTA Committee in various ways
- **Thanks to David**, the accountant who has given his time for free over the past two financial years to examine the accounts
- There are a number of initiatives going on to help raise funds for the PTA despite the COVID-19 restrictions please look out for them and help donate where possible!

Daniel Heather Treasurer Clare House Primary School PTA